

PSGA Eleventh Annual Funders Forum Friday, April 25, 2014

Etiquette Rules:

This is a time to ask questions that can help you prepare stronger and more compelling proposals. We want this to be a positive experience for you and our funders. Please take a moment to review our etiquette rules.

Funders Forum Etiquette Rules

We respectfully request that you:

- Please do not ask a funder about a particular program or organization. This is not a time to “pitch” your need or grant; it is a time to listen and learn.
- **Do your homework**—become familiar with the types of programs the funders generally support so that you will be able to ask the right questions to help you determine if you are a good match. Links to funders’ websites are found on the announcement.
- Decide in advance whom you want to meet and prepare the questions you want to ask.
- There is a funder pre-selection process in the morning, so please come prepared with a list of your four top funder choices and at least four alternate choices.
- Arrive in plenty of time to make your funder table selections – **registration and funder pre-selection will open at 7:30.**
- Take advantage of networking opportunities while enjoying the continental breakfast. Bring plenty of business cards.
- Please do not stand around a table once the session has begun.
- If you would like info from more than four funders, consider exchanging notes with colleagues.
- Please be respectful of our funders’ time and allow them to step away from their tables during the breaks.
- Thank you for your support of PSGA’s Funders Forum!